



Light City 2018 Food & Beverage Program

Light City 2017 brought an estimated 470,000 people to Baltimore's Inner Harbor who enjoyed world class works of light art, music and performance, and an outstanding locally based food and beverage program all free and family friendly. To that end, LC 2018 is seeking proposals from qualified, independent food vendors. This year's food and beverage plan currently has 7 main areas which have been strategically developed to create environments that enhances the artwork and fill any Inner Harbor F+B voids. Light City 2017 video link can be found [here](#).

The primary F+B areas, suggested themes and menu items are:

5-FOOD AREAS with adjacent BOPA-run Bars:

- **Asian Fusion Hub:** Ramen, BiBimBop, Steamed Buns, Rice Bowls, ...
- **Baltimore Latino Melting Pot:** Tacos, Empanadas, Arepas, ...
- **Baltimore Soul:** Chicken, CrabCakes, Oysters, Pit Beef, ...
- **Chesapeake Seafood:** Crabs, Fish, Oysters, ...
- **A nod to our European Artists:** *Belgium, Canada, French, the Netherlands, and the UK:*
Crepes, Waffles, Poutine, Fish & Chips, ...

2-COFFEE & DESSERT AREAS with adjacent BOPA-run Bars:

- Pastries, Donuts, Cakes, Cupcakes, Confectioners, Nuts, ...

Proposals should be brief; they will be reviewed by a panel that will decide which companies best, help meet our 2018 F+B Program goals:

1. Create an amazing, exciting festival ambience and a Baltimore-memorable visitor experience.
2. Put together an efficient, responsible, sustainable and profitable food operation that reflects the culinary talents and specialties of the Baltimore region, as well as highlighting some of the regions from which the art hails.
3. Hire locally owned businesses.
4. Showcase local Baltimore quality ingredients, in a sustainable manner.

Light City 2018 is open for eight nights, April 14-21 from 7:00PM to 11:00PM, until Midnight Fridays and Saturdays. The Food and Beverage environments will be open from 7:00PM until 30 minutes before close. Fees for the food environments range from \$2000.00 to \$3500.00 for a shared environment, to \$5000.00+ for a single-vendor environment. The fee includes: power, electric distribution and fuel to site generators, sanitation (bulk and porter service), water access, production vehicle parking, security, and inclusion in press campaign. BOPA will not take a percentage of sales. NOTE: Tents, ambience and furnishings will be paired with art and food, and is not included in the fee. These items will be discussed and negotiated, via shared vision and resources, with selected vendors. All alcohol sold at LCB will be sold by BOPA only, adjacent to or in the food tents.

Proposal submissions will remain confidential and are being accepted from November 1st through December 18, 2017. Please work from the information above and send your proposals to Sandy Lawler. Feel free to contact her directly if you have any questions, or to arrange a meeting, slawler@promotionandarts.org ; 410-752-8632. BOPA reserves the right to negotiate terms and select proposal/s at its sole discretion. The Baltimore Office of Promotion & The Arts (BOPA) is the Arts Council, Events Center and Film Commission for the City of Baltimore and excited to produce the 2017 Light City (LCB). Thank you.

The Baltimore Office Of Promotion And The Arts is 501(c)3 non-profit organization, producing festivals, special events and promotions for Baltimore City, addressing the needs of the arts community through arts and cultural activities, advocacy and support, and develops and administers funds, grant programs and community workshops.